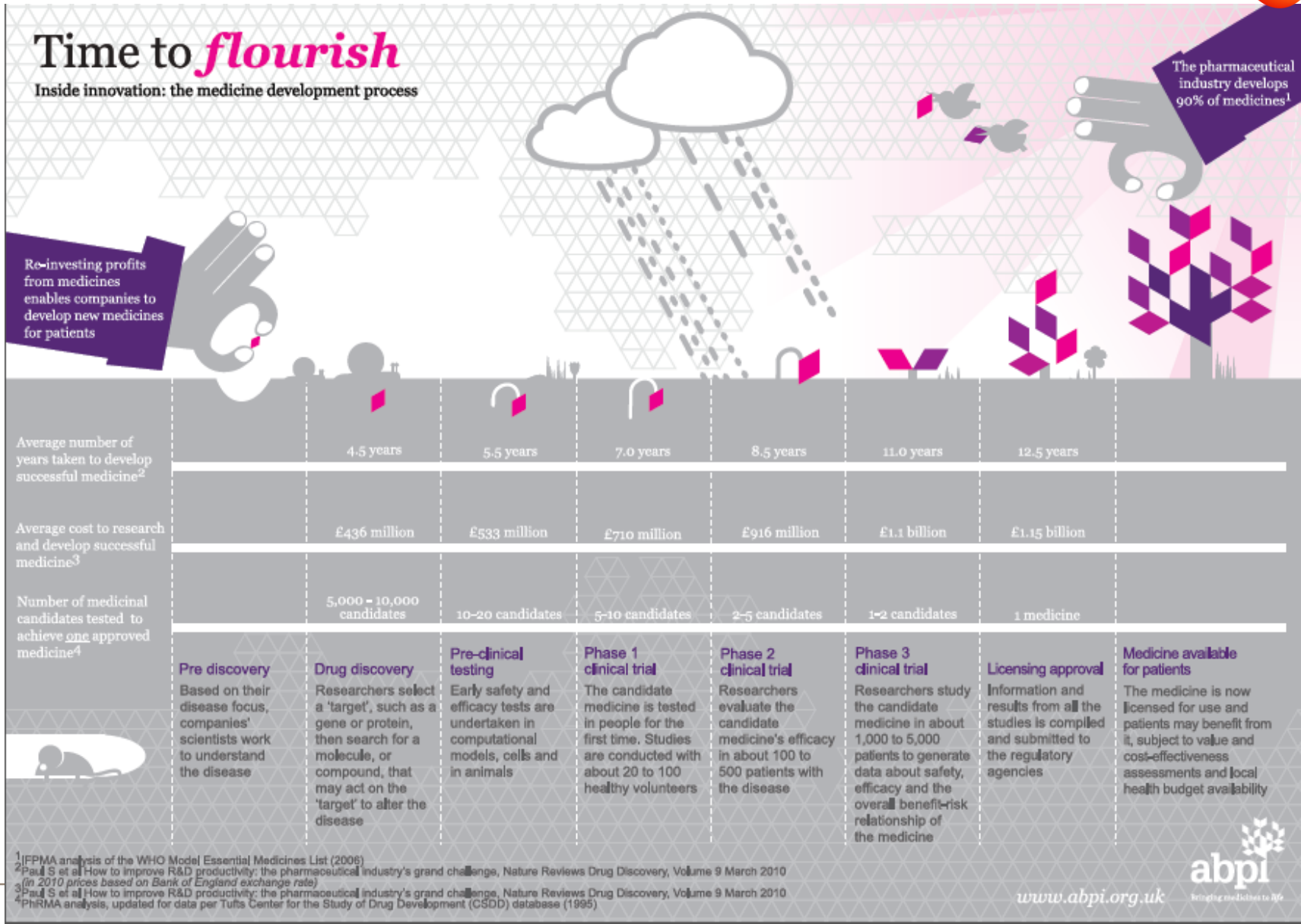
The slide features several overlapping, semi-transparent shapes in shades of orange and yellow on the left side, creating a decorative background for the text.

Using prior elicitation and Bayesian thinking to help shape decision making in the pharmaceutical industry

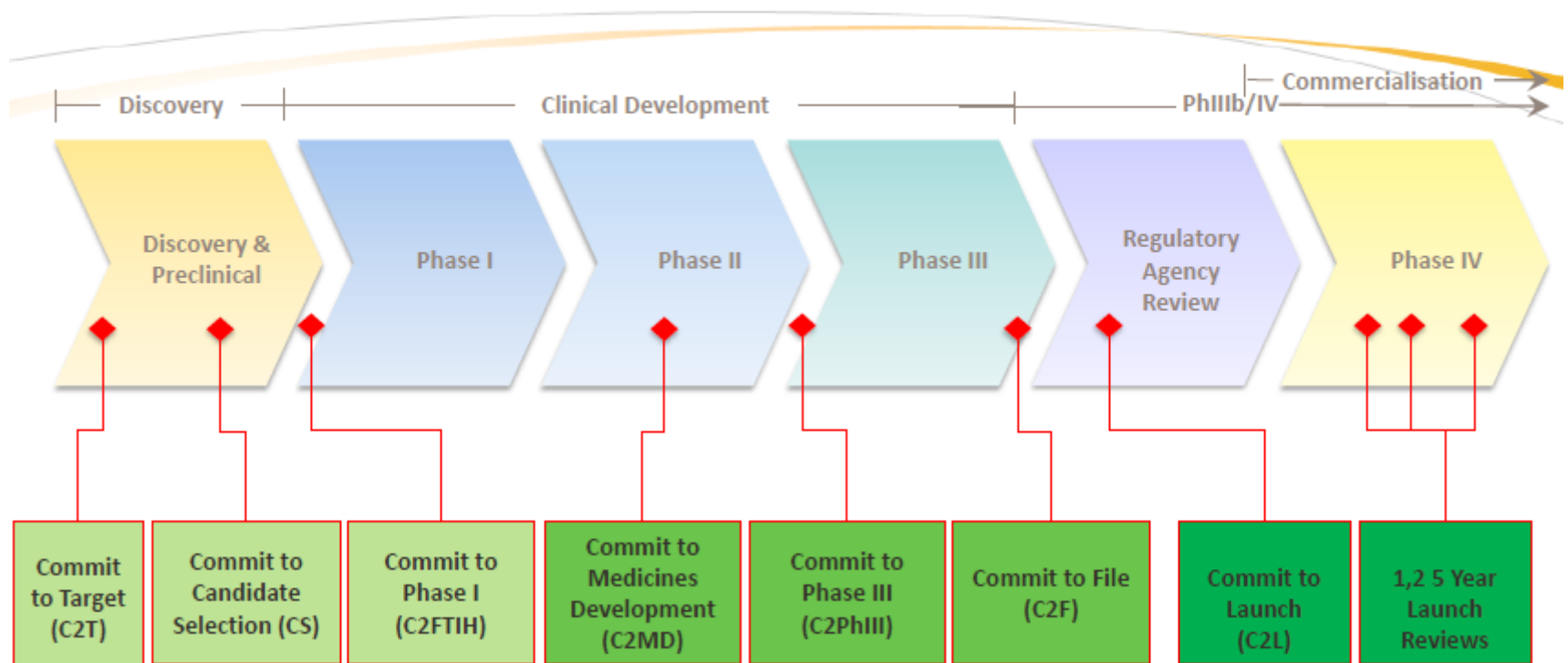
Nicky Best

Statistical Innovation Group, GSK

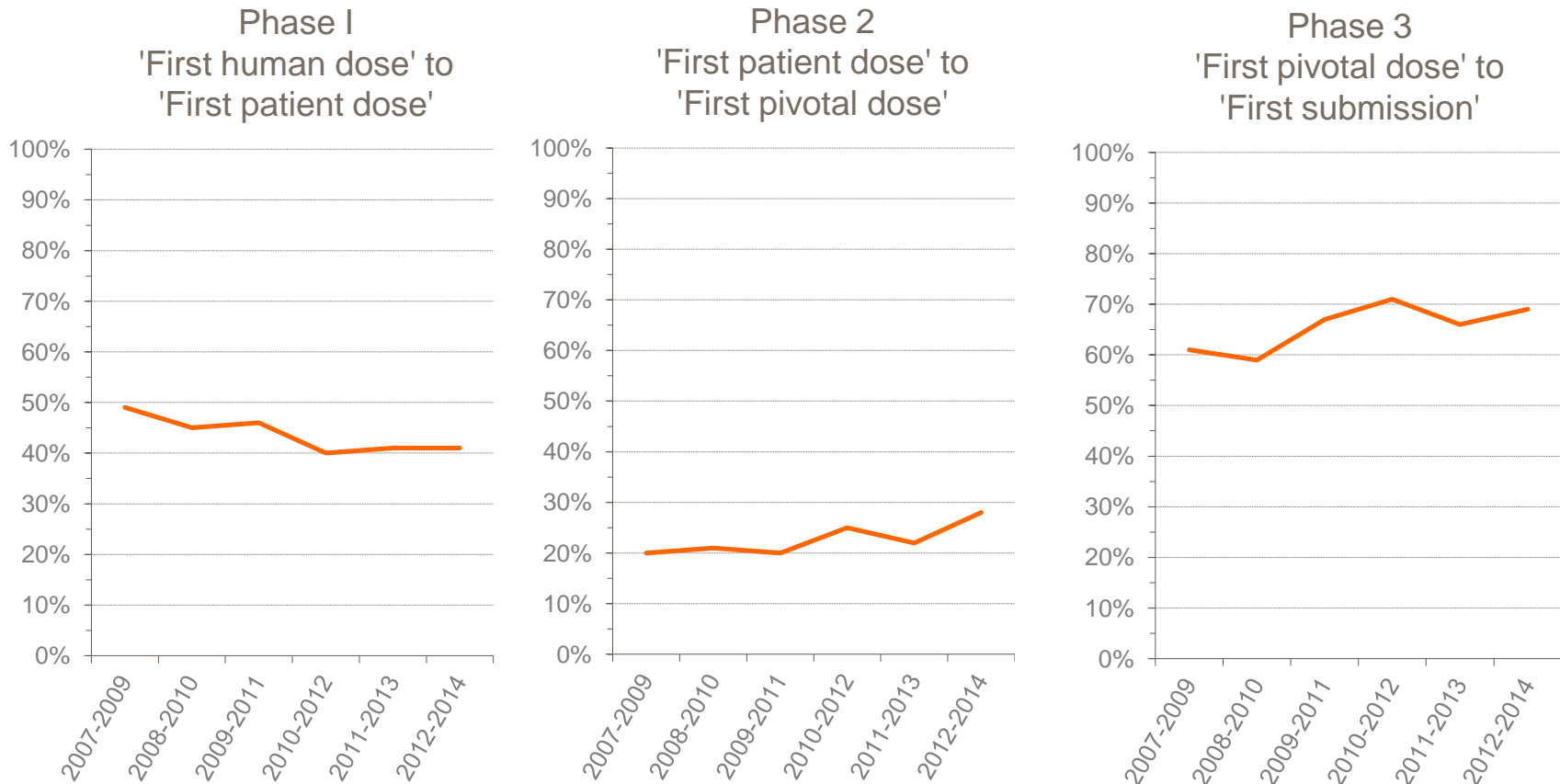
The Drug Development Process



Key Milestone Decisions Gates Through Drug Development



Trends in Pharmaceutical Industry Success Rates



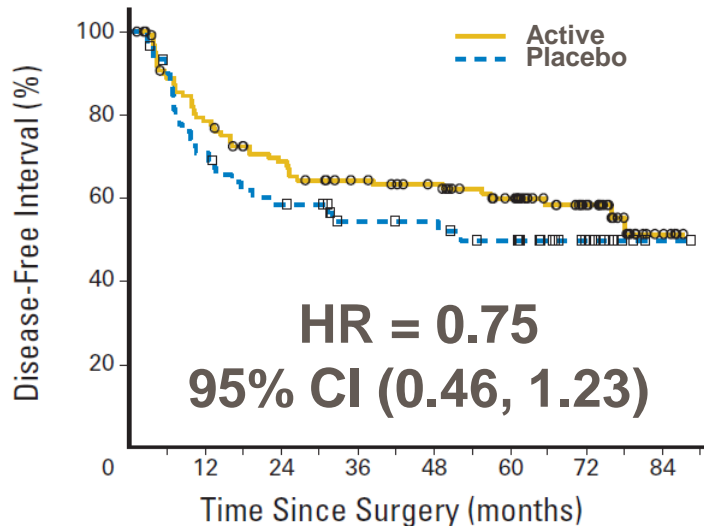
Based on data from a consistent cohort of 20 companies participating each year between 2008 and 2015.

© CMR International, a Thomson Reuters business

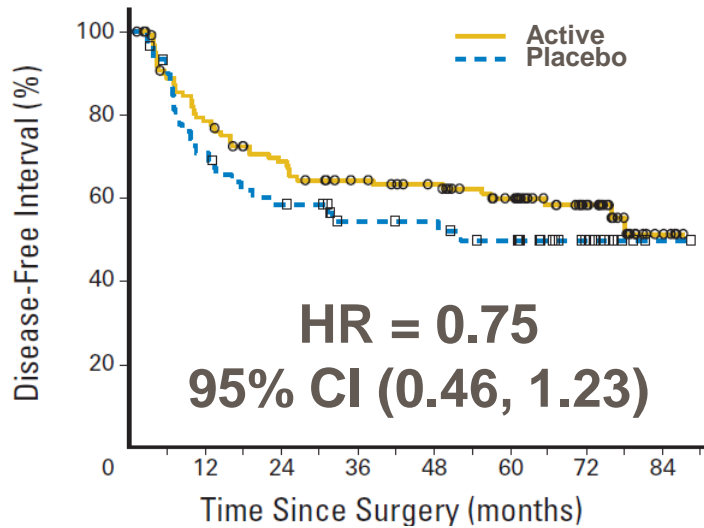
Most late phase clinical trials are conducted with 90% power, but the success rate is much less than 90%

Why is this?

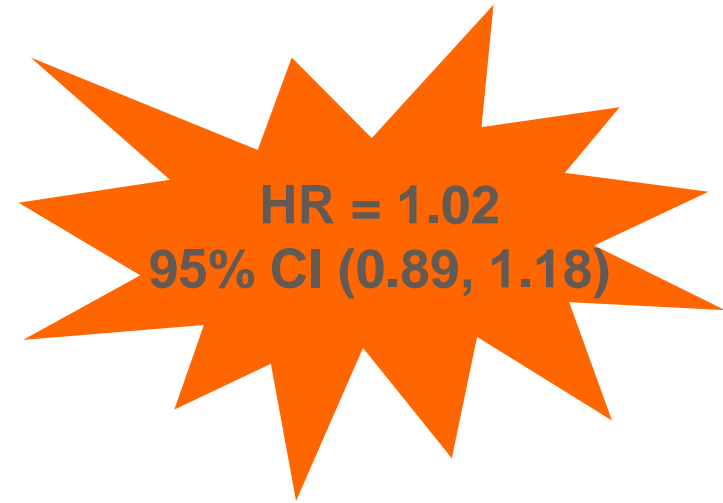
Phase 2 study results



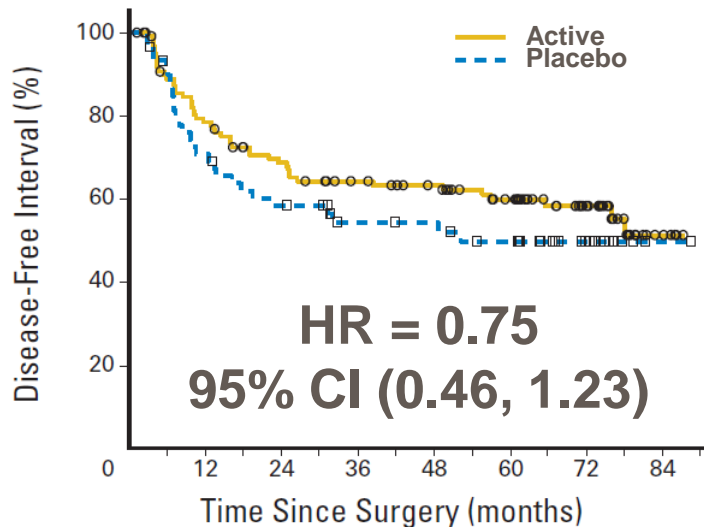
Phase 2 study results



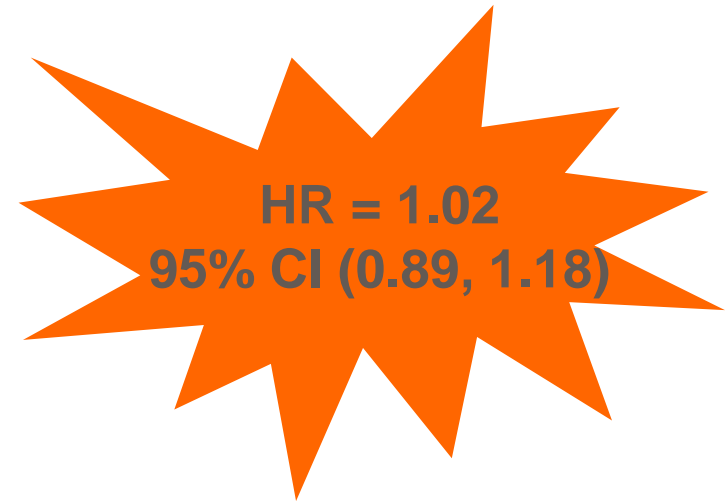
Phase 3 study results



Phase 2 study results



Phase 3 study results



How can we better discharge risk?

Should we be surprised?



A protocol might say something like this ...

Assuming a clinically relevant difference of 2 points on the primary endpoint scale, with a standard deviation of 6.2, 200 subjects per arm are required to provide 90% power at the 5% alpha level (two-sided).

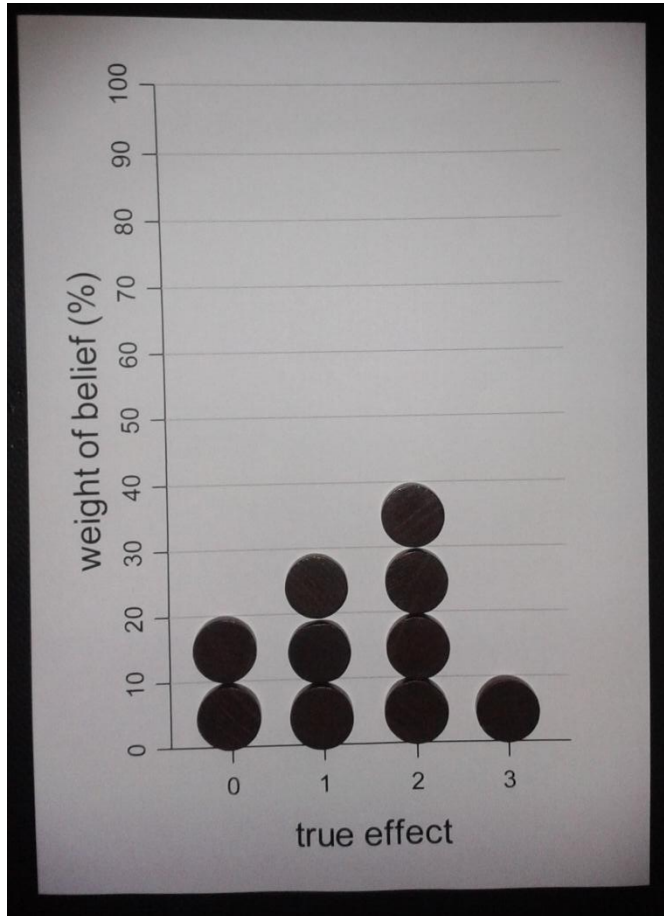
A protocol might say something like this ...

*Assuming a clinically relevant difference of **2 points** on the primary endpoint scale, with a standard deviation of 6.2, 200 subjects per arm are required to provide 90% power at the 5% alpha level (two-sided).*

We are assuming with 100% certainty that the true effect of the drug is 2 points.

Power is not knowledge

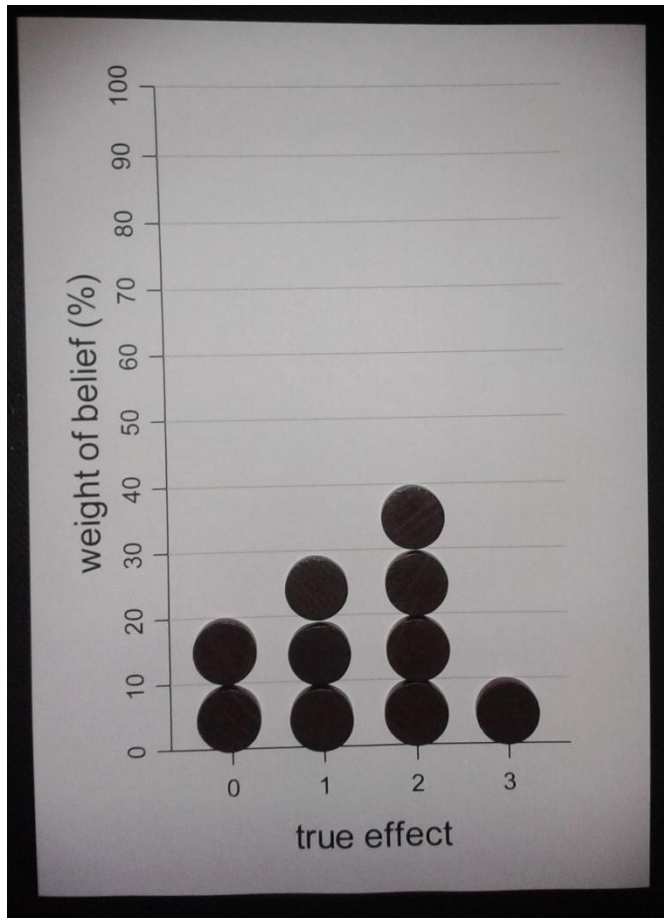
Expert belief about true effect



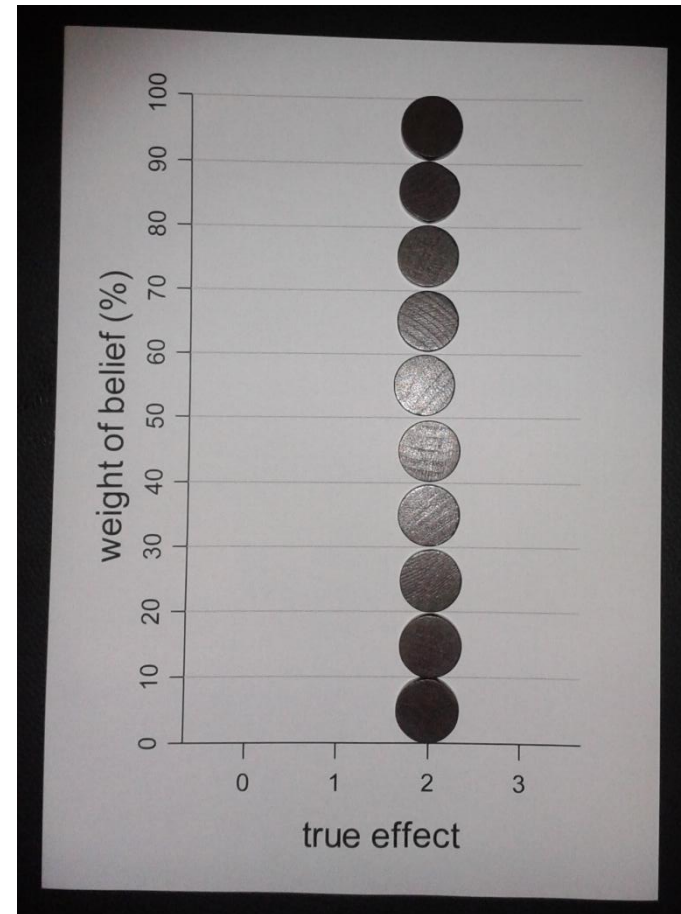
Power is not knowledge



Expert belief about true effect



Power calculation assumption



Power and Assurance



True effect size	Power	Expert Belief
0	2.5%	20%
1	36%	30%
2	90%	40%
3	99.8%	10%

True effect size	Power	Expert Belief
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Power = 90%

*the probability of success assuming
the true (unknown and never known)
effect of the drug is 2 points*

True effect size	Power	Expert Belief	Power x Belief
0	2.5%	20%	0.5%
1	36%	30%	10.8%
2	90%	40%	36%
3	99.8%	10%	9.9%

A bracket on the right side of the table groups the 'Power x Belief' values for true effect sizes 1, 2, and 3, with a label '57%' indicating their sum.

Power = 90%

*the probability of success assuming
the true (unknown and never known)
effect of the drug is 2 points*

True effect size	Power	Expert Belief	Power x Belief
0	2.5%	20%	0.5%
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57%

Power = 90%

*the probability of success assuming
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BUT

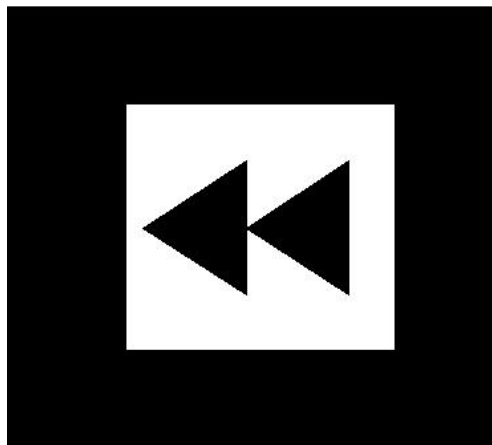
**Assurance
(prob of success)
= 57%**

*the average of the power calculations,
weighted by the belief about how big the
true effect size is*

Back to the cancer trial....Lets travel back in time!



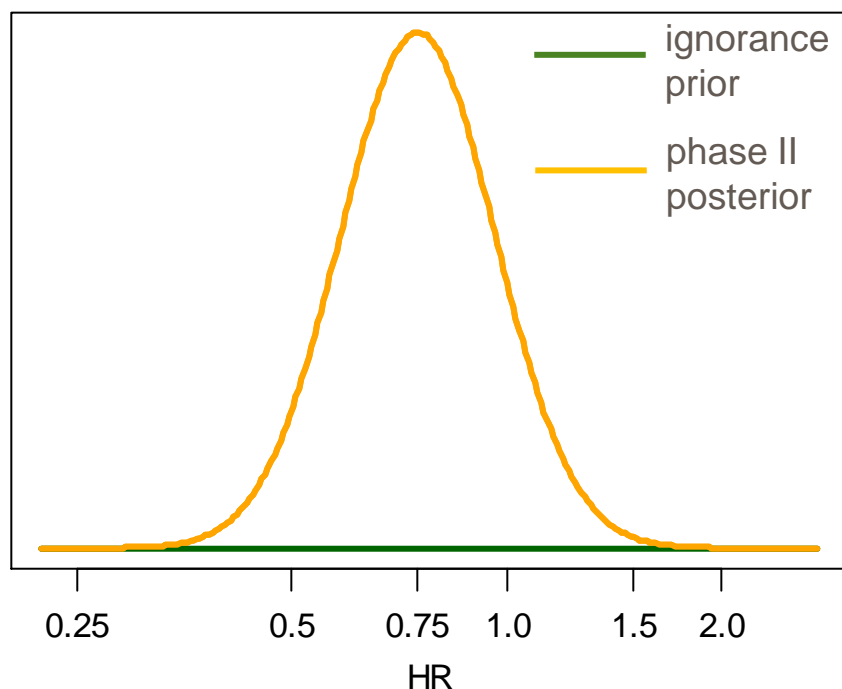
- What would you like to know before doing the study that would help you make an investment decision?
- Rewind 10 years



Back to the cancer trial....



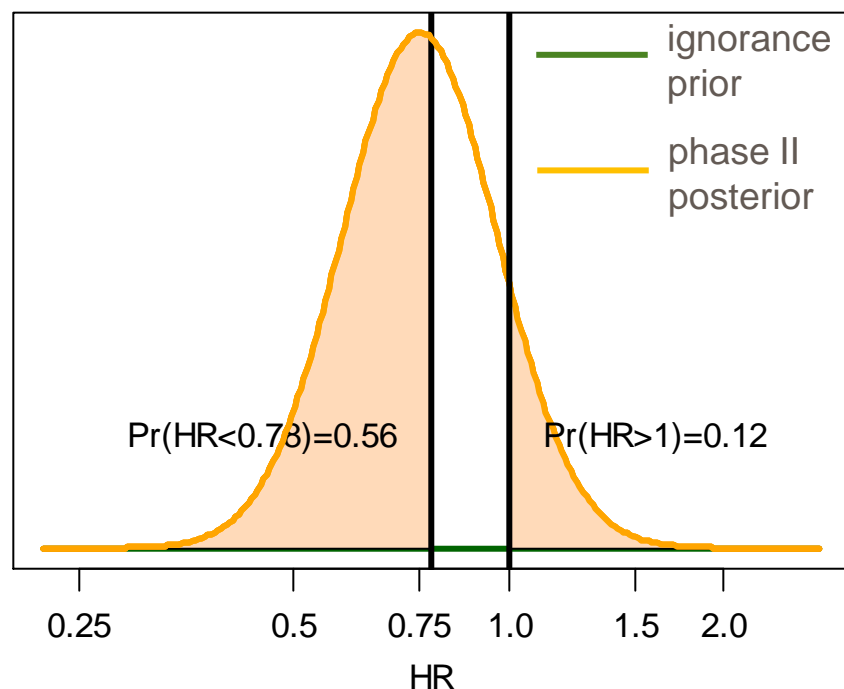
- Designed to have 90% power to detect clinically relevant HR of 0.78
- What do the Phase II data tell us about the treatment effect?
 - Conventional frequentist analysis gives HR = 0.75; 95% CI (0.46, 1.23)
 - Bayesian analysis with ‘ignorance’ prior:



Back to the cancer trial....



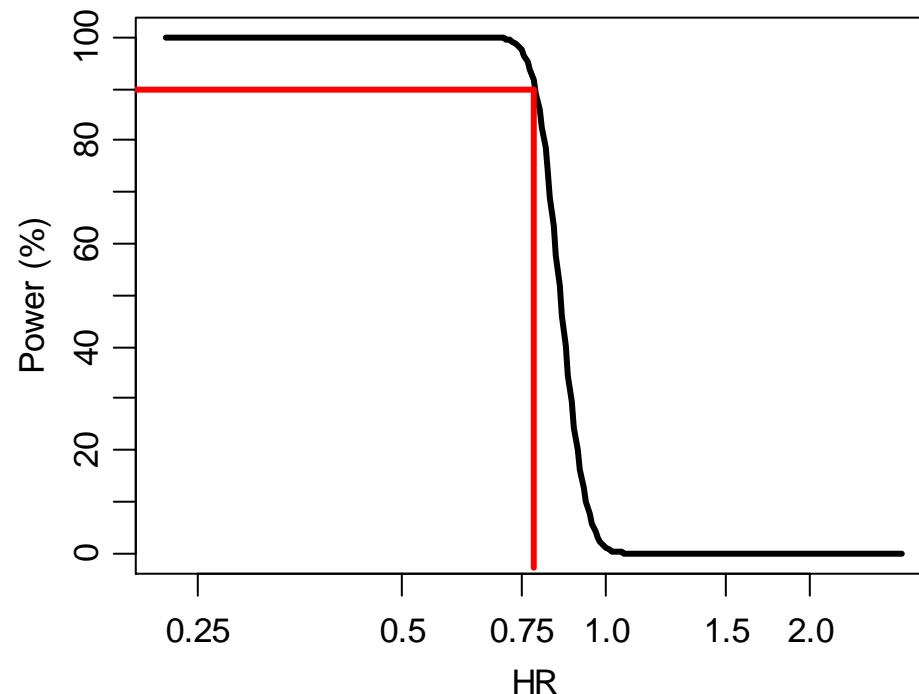
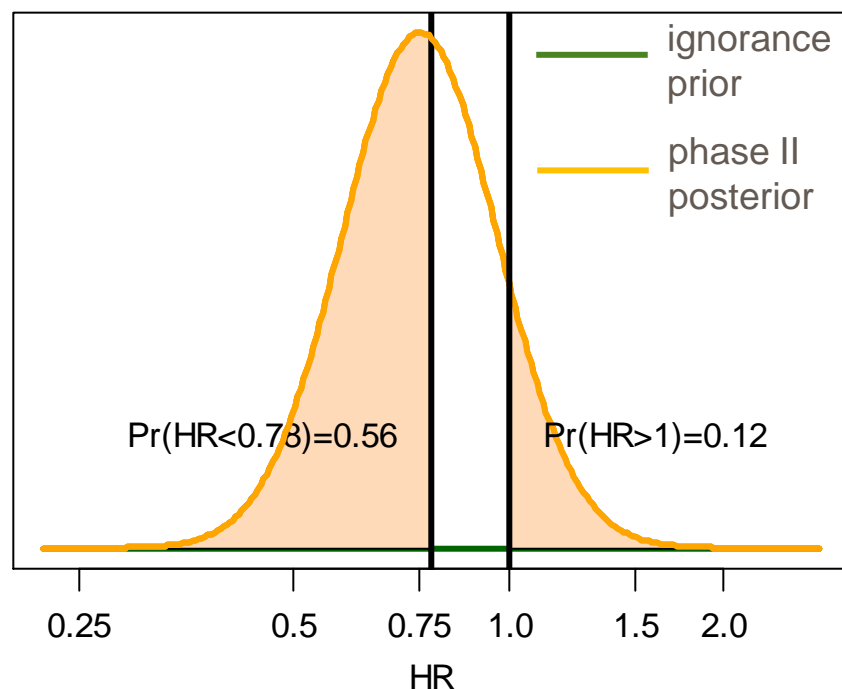
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Back to the cancer trial....



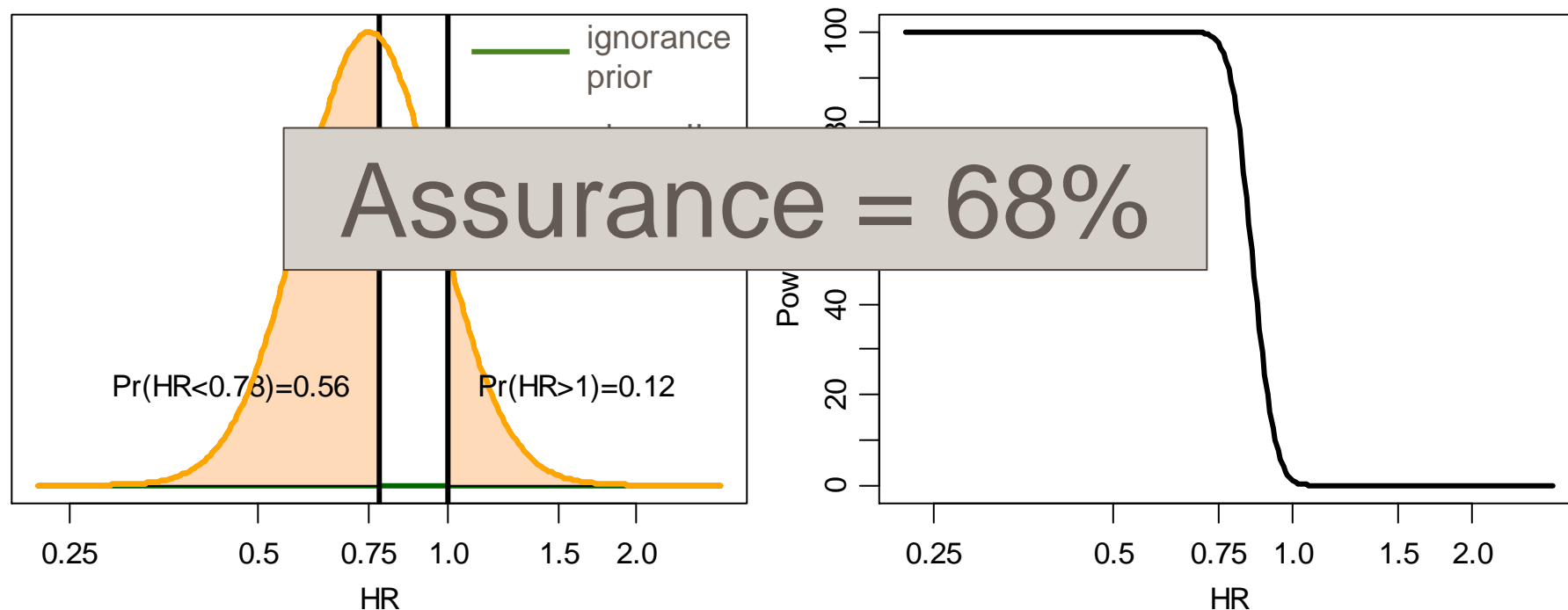
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 - Bayesian analysis with ‘ignorance’ prior:



Assurance = 68%

- Probability that the trial will meet its primary endpoint based on current (...we are still back in time...) evidence about the treatment effect
- Is this probability high or low?
- Phase 2 trial does not exist in a vacuum – what other evidence should we take into account to produce our prior?
- Phase 3 setting \neq Phase 2 setting
 - Different treatments
 - Different populations

Uncertainty is not Ignorance



- Even if we have only imperfect knowledge about an asset
 - How it performed in a related population
 - What our competitors have found with the same mechanism
 - What I know about the disease (which you might not know)
- this can be used to help interrogate potential future clinical designs

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 - We do this by formally combining knowledge and data, into a “**prior distribution**”, that represents our **best expression of what is known**, “**just now**”, about the **true drug effect of our asset**

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- We do this by formally combining knowledge and data, into a “**prior distribution**”, that represents our **best expression of what is known, “just now”, about the true drug effect of our asset**
- The prior can be used to interrogate potential clinical trial designs and development plans, in order to assess their utility
 - Which of three trial designs has the highest **probability of success**?
 - Should we incorporate an **interim futility** test, because our current state of knowledge is too diffuse?
 - Should we go **straight to Phase 3**? Do we believe enough in our drug now to make that commitment?

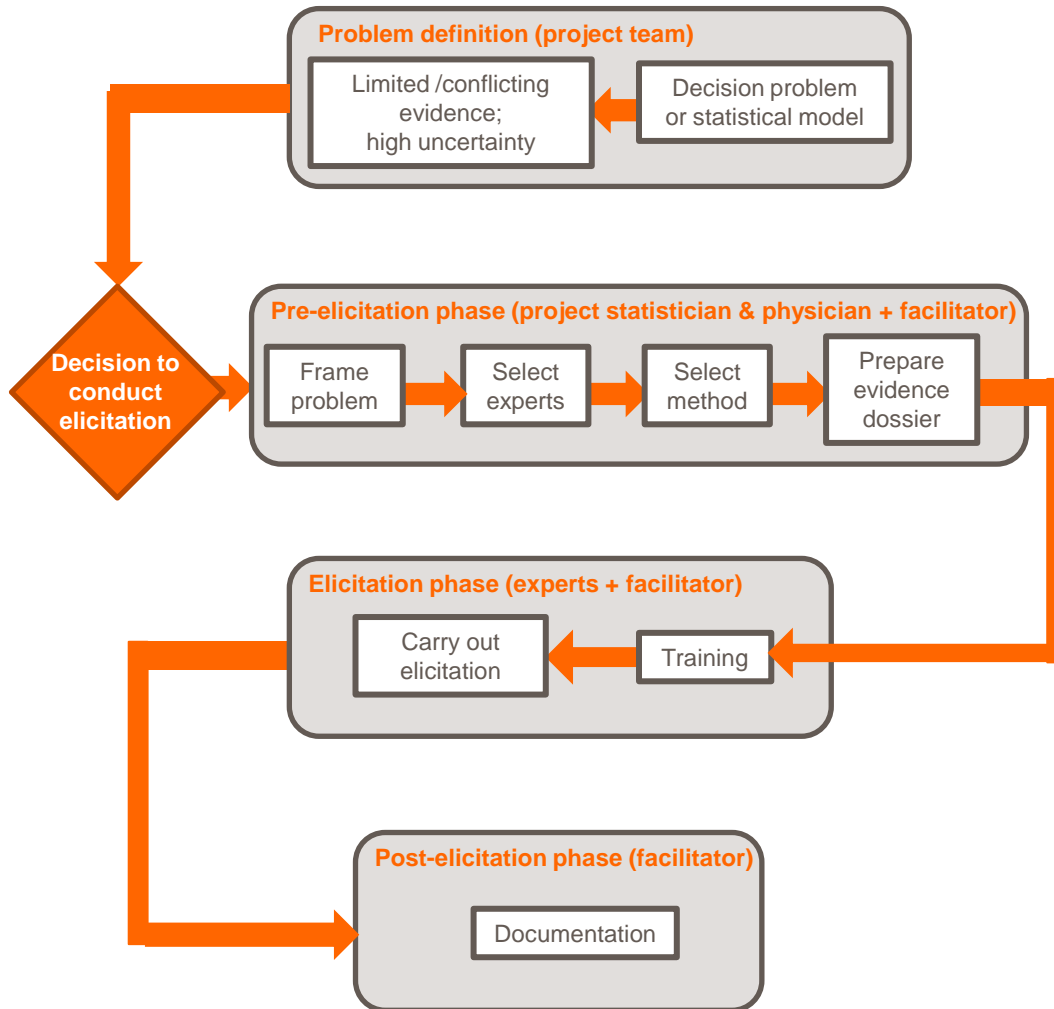
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 - Different levels of uncertainty in predictability or relevance of the information
 - Often a translational gap between historical and current settings

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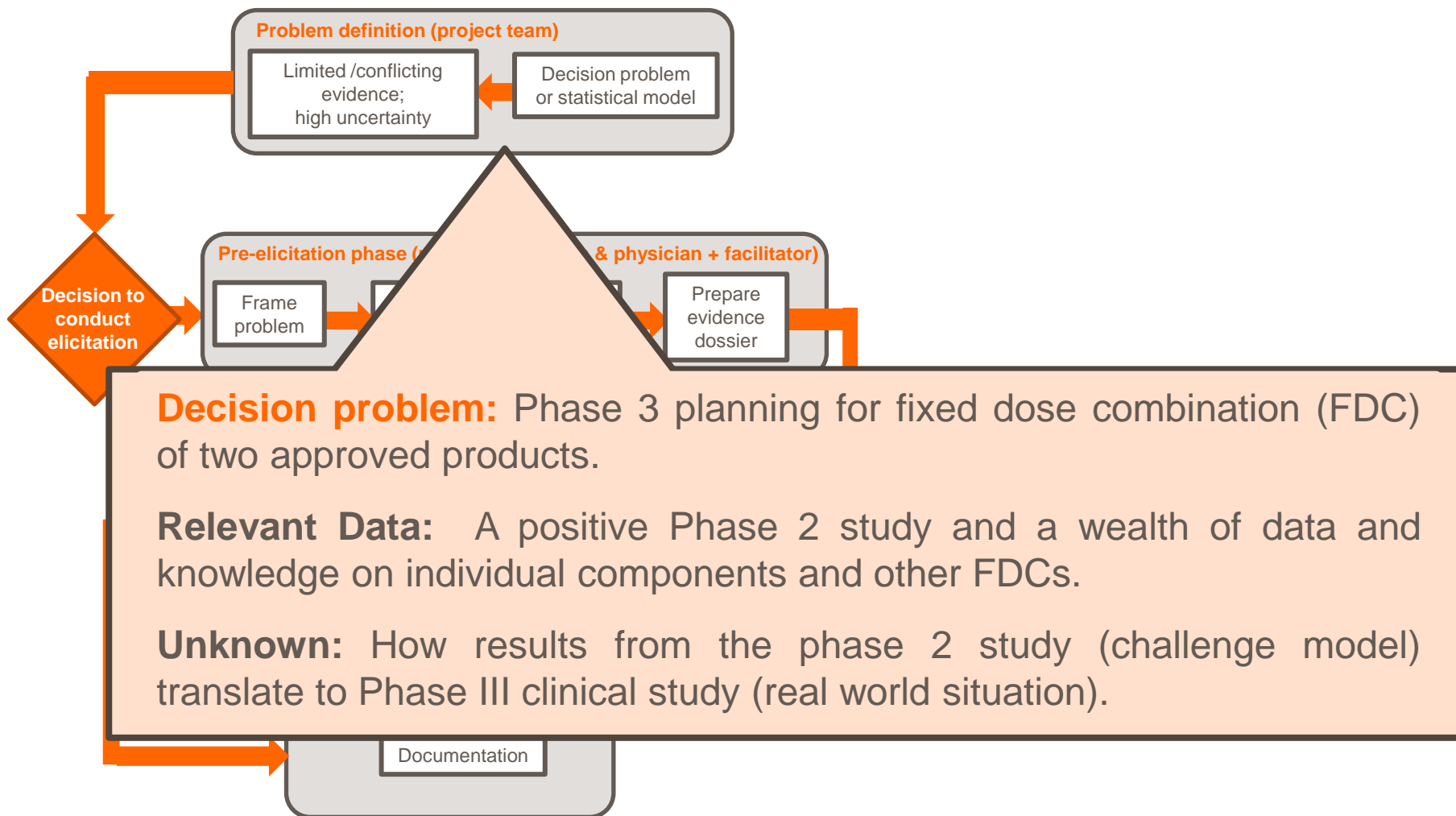
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 - Additional by-products of the elicitation process include:
 - Dedicated time for team to discuss all relevant data
 - Transparency of beliefs and rationale for those beliefs
 - Enables uncertainty to be appropriately be captured and communicated
-

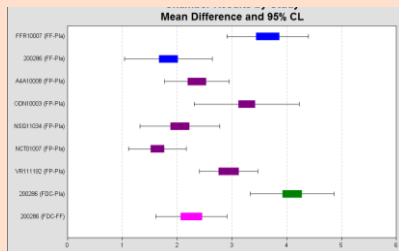
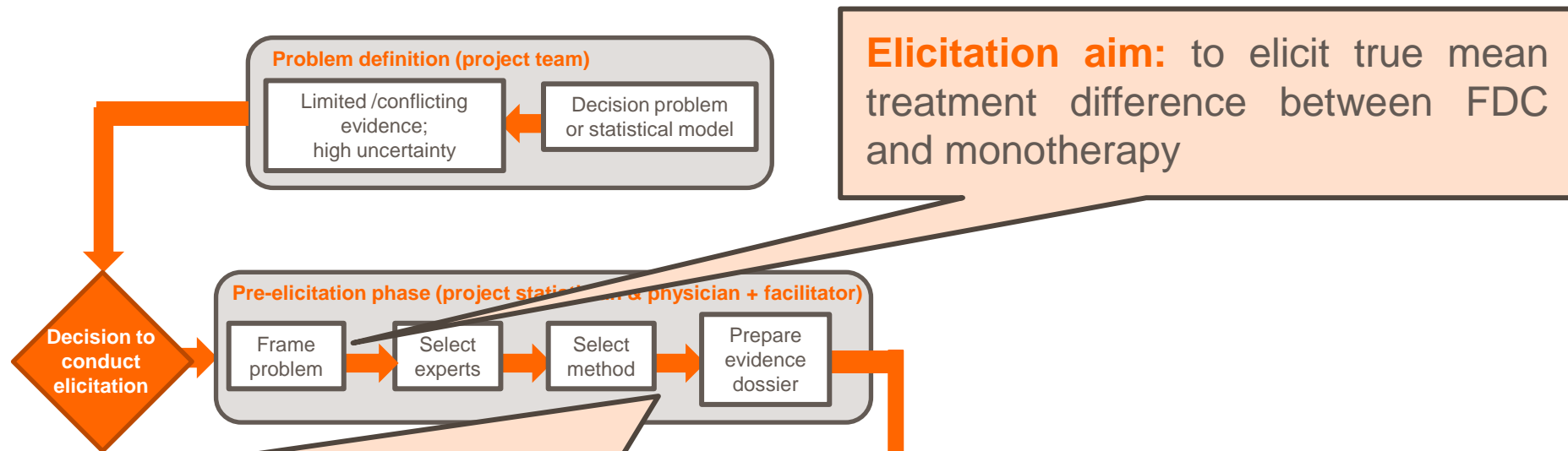
GSK Prior Elicitation process



Example of Prior Elicitation at GSK



Example of Prior Elicitation at GSK



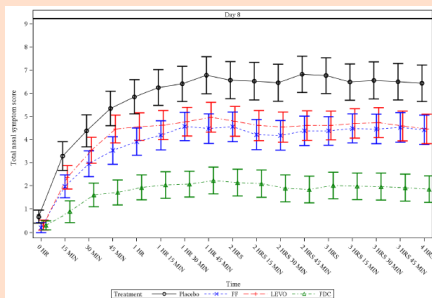
Data summaries from GSK reports and published competitor studies

Evidence dossier

Regulatory Reviews

Journal Articles

GSK Historical Data Sets



DRUG EVALUATION

Drug 413; 160-179 1992
W11A001000000000000000
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www

Intranasal Fluticasone Propionate
A Review of its Pharmacodynamic and Pharmacokinetic Properties, and Therapeutic Potential in Allergic Rhinitis

Harriet M. Bryson and Diana Foulds
Adis International Limited, Auckland, New Zealand

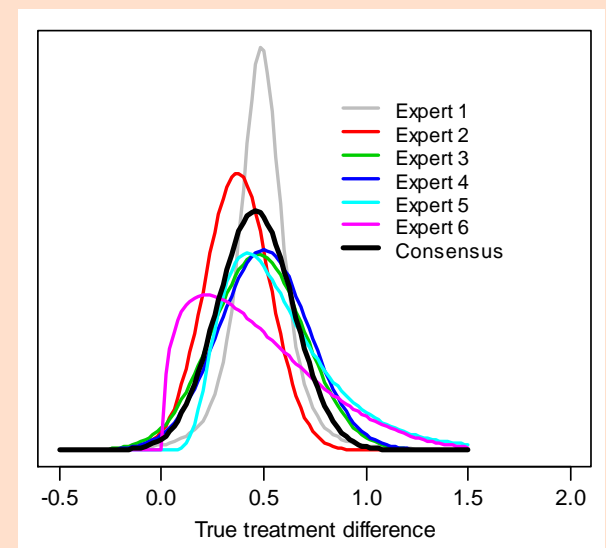
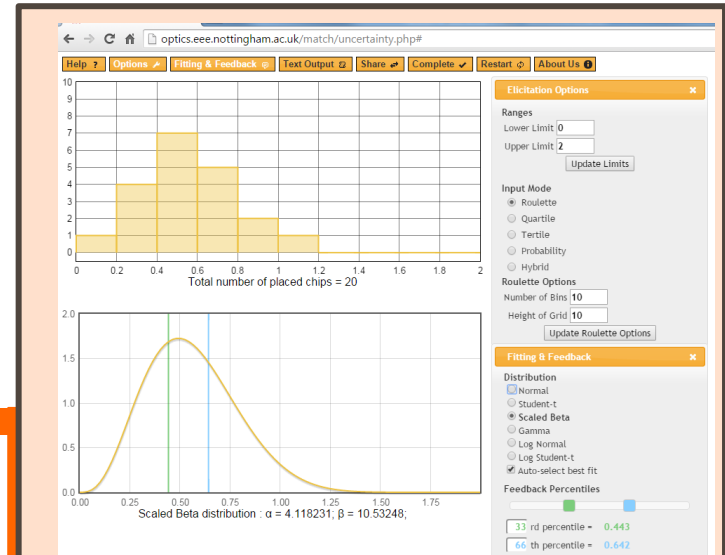
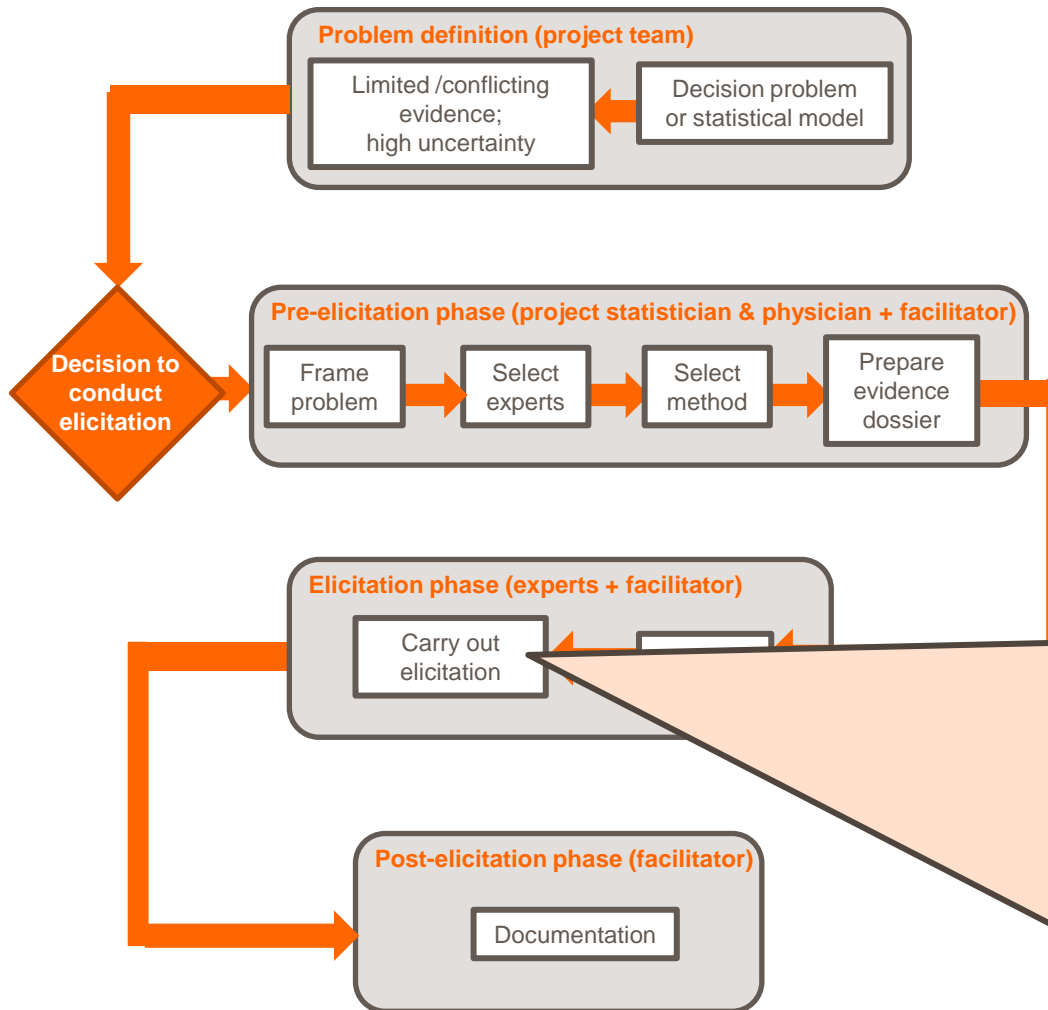
Clinical Review
Jennifer Rodriguez Pippins, MD, MPH
NDA 202-236
Dynmistia (azelastine hydrochloride 0.1% / fluticasone propionate 0.037% nasal spray)

Table 9. rTNSS (AM and PM Combined), Change from Baseline over the 14-Day Treatment Period, ITT Population, Analysis using Imputed Scores

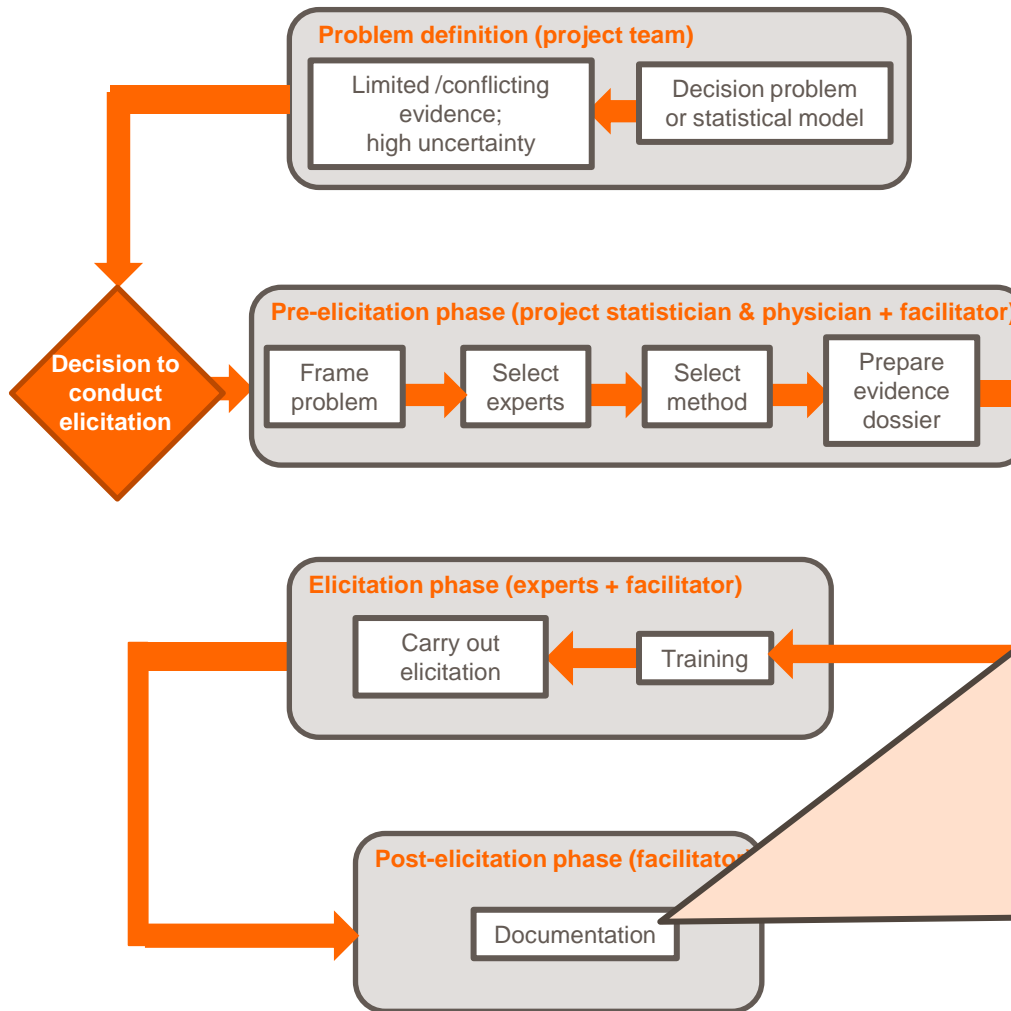
Treatment Arm	N	Baseline		Change from baseline		
		LS Mean (SD)	LS Mean (SD)	LS Mean	95% CI	P-value
Trial MP-4092						
MP29-02	207	18.27 (3.038)	-5.61 (5.233)	---	---	---
Azelastine hydrochloride	208	18.28 (3.538)	-8.23 (4.629)	-1.36	-2.22;-0.54	0.001
Fluticasone propionate	207	18.22 (3.233)	-4.71 (4.678)	-0.9	-1.74;-0.07	0.034
Vehicle	209	18.61 (3.175)	-2.92 (3.923)	-2.66	-3.48;-1.91	<0.001
Placebo						
Trial MP-4094						
MP29-02	193	18.24 (3.341)	-5.86 (5.183)	---	---	---
Azelastine hydrochloride	193	18.54 (3.147)	-4.54 (4.821)	-1.00	-1.90;-0.09	0.032
Fluticasone propionate	188	18.84 (2.918)	-4.55 (5.148)	-0.99	-1.91;-0.05	0.038
Vehicle	199	18.24 (3.097)	-3.93 (3.932)	-2.51	-3.33;-1.67	<0.001
Placebo						
Trial MP-4096						
MP29-02	448	19.34 (2.431)	-5.53 (5.180)	---	---	---
Azelastine hydrochloride	443	19.47 (2.520)	-4.82 (4.782)	-0.71	-1.30;-0.13	0.016
Fluticasone propionate	450	19.41 (2.378)	-4.89 (4.655)	-0.64	-1.22;-0.07	0.029
Vehicle	448	19.44 (2.383)	-3.40 (4.342)	-2.13	-2.70;-1.57	<0.001
Placebo						

Source: Section 27.3, pg. 17 (Table 4); Section 27.3, pg. 21 (Table 4); Section 27.3, pg. 21 (Table 4)

Example of Prior Elicitation at GSK



Example of Prior Elicitation at GSK



The Sheffield Elicitation Framework SHELF v2.0

ELICITATION RECORD – Part 1 – Context

Ellicitation title	
Session	
Date	
Part 1 start time	
Attendance and roles	
Purpose of elicitation	
Orientation and training	
Participants' expertise	
Declarations of interests	
Strengths & weaknesses	
Evidence	
Structuring	
Definitions	

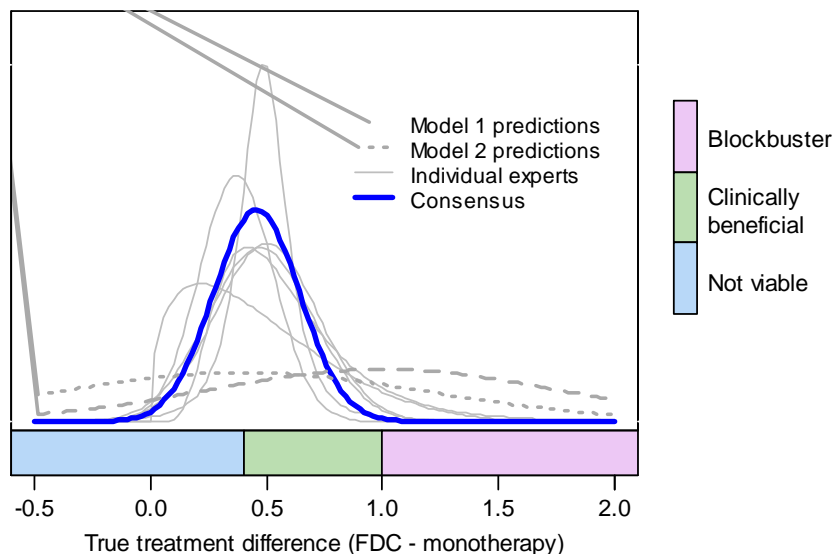
The Sheffield Elicitation Framework SHELF v2.0

ELICITATION RECORD – Part 2 – Distribution

Roulette Method

Definition	Define quantity to be elicited (X)
Evidence	Review of evidence relating to X
Plausible range	Record the range of plausible values for X elicited from each expert
Chips in bins	Each expert asked to create histogram representing his/her beliefs about X. Record histograms/chip placements here.
Fitting	Record distributions fitted to each of the experts' histograms
Group elicitation	Experts invited to discuss their different distributions and share knowledge and reasoning about differences. Record key points of this discussion, together with the consensus histogram.
Fitting and feedback	Record process of fitting, feedback and revision of the group consensus judgement.
Chosen distribution	Record and show the final fitted distribution
Discussion	Record experts' reactions to the process and to the final fitted distribution, plus any difficulties that arose during the elicitation.

Belief distribution about true size of treatment effect

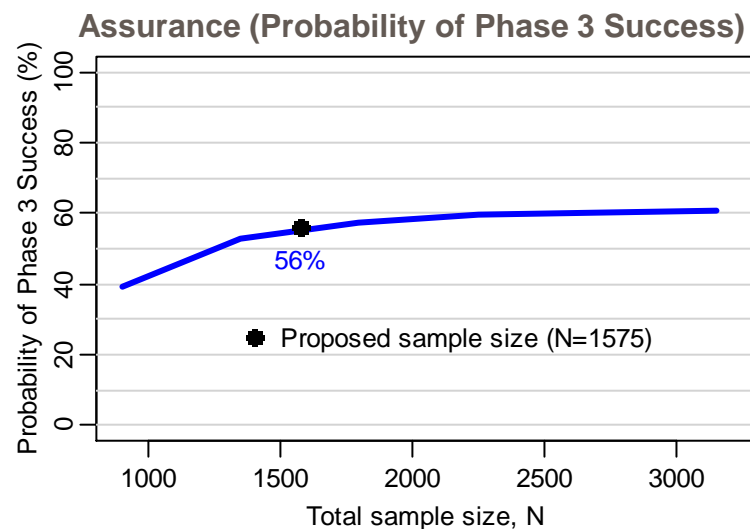


❑ Model-based predictions

- Multiple uncertainties in statistical model
- Available data insufficient to estimate parameters well
- Low precision for predicting phase 3 treatment effect

❑ Consensus belief distribution

- More informative than model-based prior, based on experts' knowledge in addition to available data
- Strong conviction that FDC could not lead to true outcome being worse than monotherapy
- Treatment effects > 1 would be exceptional



Success =
 $p < 0.05$ and observed effect > 0.4
in both P3 trials

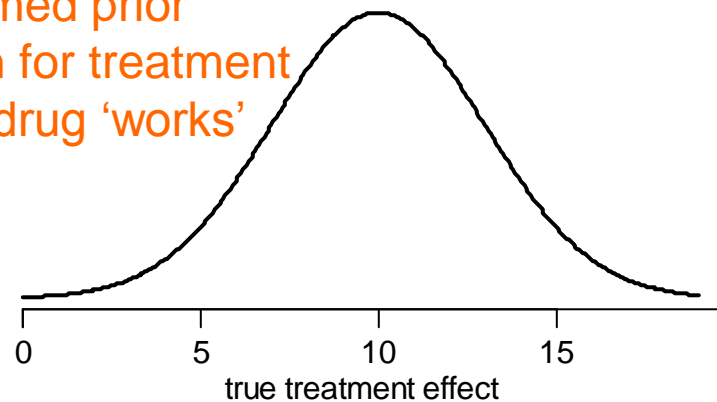
- ❑ Sample sizes above ~1500 per arm yield negligible gains in assurance
- ❑ Plot shows assurance for 3:3:1:1 randomisation ratio; alternative designs with different randomisation ratios gave almost identical assurance values

Managing the tendency for over-optimism in expert opinion



1. Elicit a prior for the true treatment effect conditional on the drug 'working' (e.g. mechanism translating)

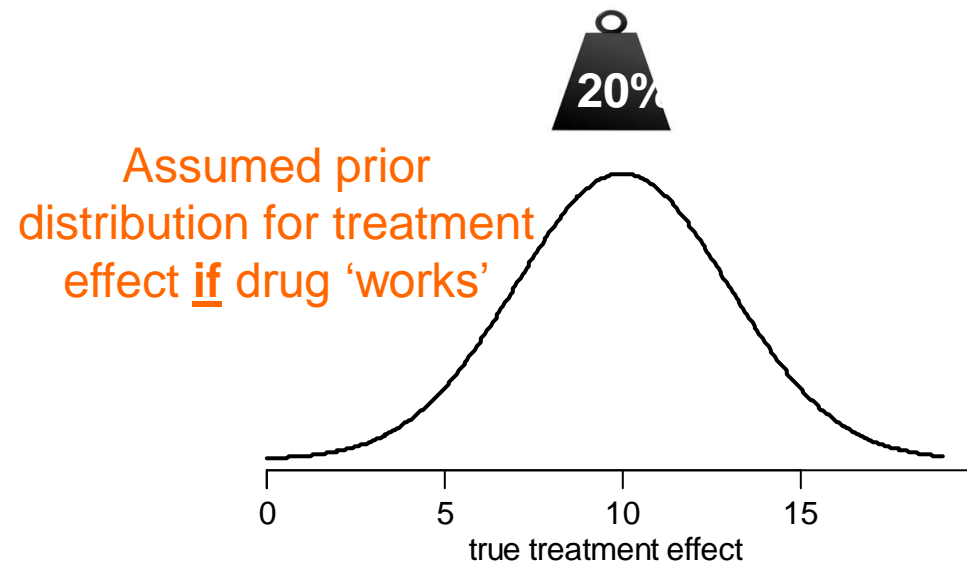
Assumed prior distribution for treatment effect if drug 'works'



Managing the tendency for over-optimism in expert opinion



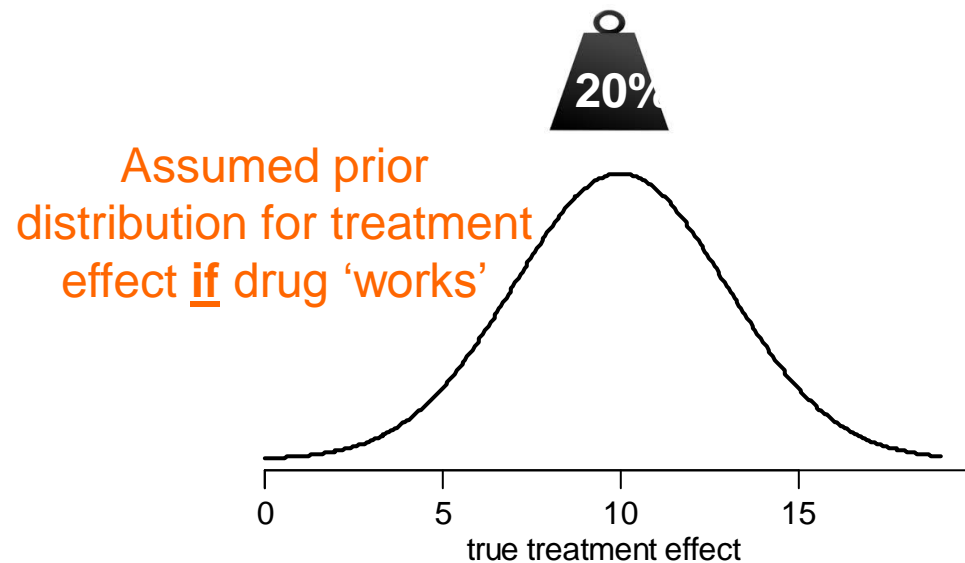
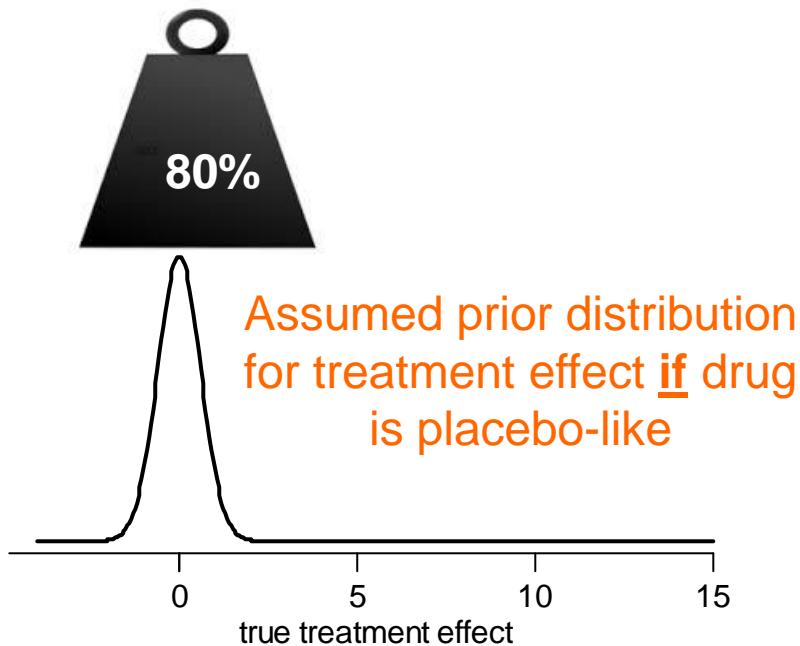
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Managing the tendency for over-optimism in expert opinion



1. Elicit a prior for the true treatment effect conditional on the drug 'working' (e.g. mechanism translating)
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3. Combine with 'placebo-like' distribution tightly centred around zero

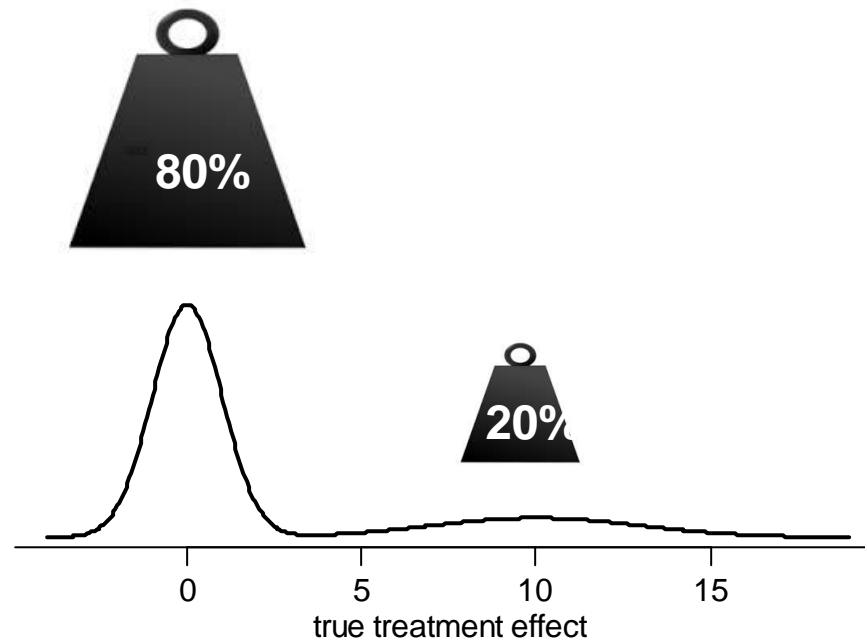


Managing the tendency for over-optimism in expert opinion



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➔ Mixture prior



Problem definition

Decision problem:

- Rare disease with history of studies failing in this disease area
- Ongoing Phase 2 study
- Early stages of planning Phase 3

Elicitation Aim:

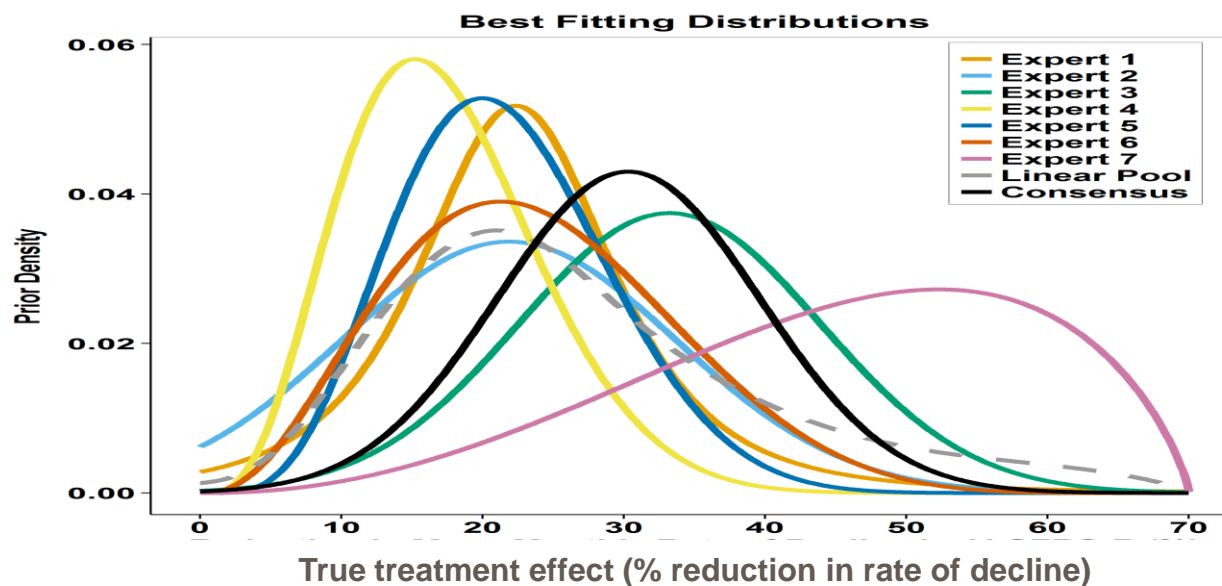
- Elicit experts beliefs without the 'bias' of observing the phase II study
- Combine the prior with the observed phase II data so as to calculate the assurance for potential phase III designs

Elicitation

1. Prior belief that drug works ('causes some relevant biological activity')
 - Consensus was 25% (range: 10 to 40%)

Elicitation

1. Prior belief that drug works ('causes some relevant biological activity')
 - Consensus was 25% (range: 10 to 40%)
2. Conditional on drug working, how efficacious is it?

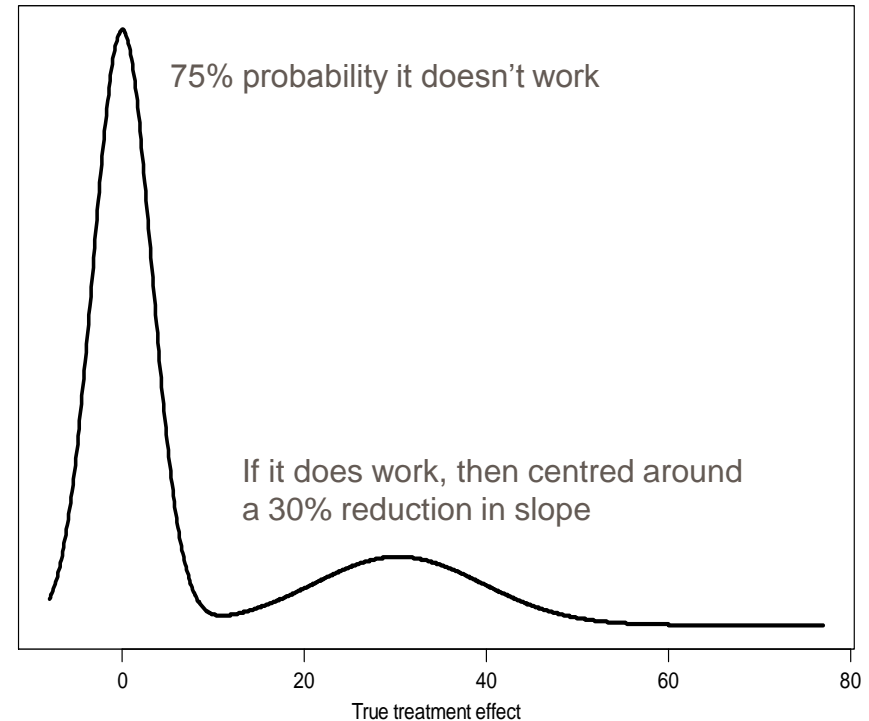


Example of Bimodal Prior Elicitation



Overall mixture prior

- Update this with phase 2 data
- Can make statements about the posterior of the phase 2
- Use in assurance calculations for planning phase 3

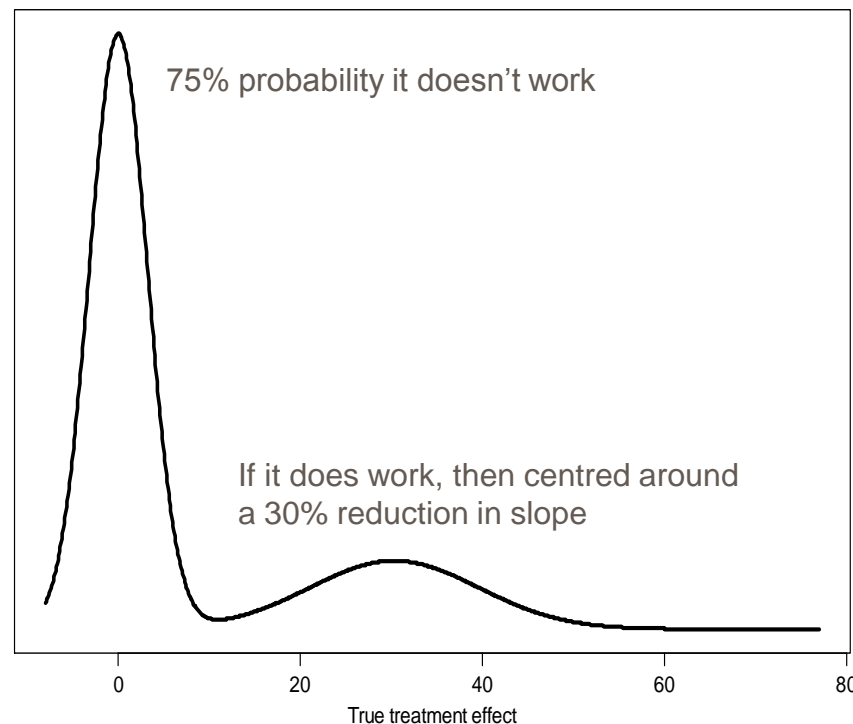


Overall mixture prior

- Update this with phase 2 data
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- Use in assurance calculations for planning phase 3

What actually happened....

- Phase 2 results were negative
 - Planning for Phase 3 did not go ahead
- Retrospective assurance calculation for Phase 2 study: **assurance=21%**
 - Should we have planned **interim futility analysis?**



Challenges and Benefits of Prior Elicitation



- Prior elicitation enables project teams to utilize historical data, prior knowledge from experts, and collective thought for a more robust output on study design and/or analysis
- 13 elicitations conducted at GSK to date
 - positive feedback received from all teams

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Practical challenges:

- Experienced, skilled facilitators are essential
- Need at least 2 facilitators, one to lead and one to run software and keep written record of elicitation session
- Logistics extremely challenging
 - 3-6 hour time commitment
 - Face-to-face in same room (VTC an option but not ideal)
- Training of experts is essential
- Need experts who are open-minded

Benefits:

- Assurances of key outcomes are what decision makers need
 - Power is more or less useless for decision making
 - But you have to bite the bullet of characterising knowledge and uncertainty about true effects → prior distributions

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 - “One pager” summarising Prior distribution + Assurance required for all major governance board milestones

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 - “One pager” summarising Prior distribution + Assurance required for all major governance board milestones
- Impact
 - 25% reduction in a P3 study size (saving >£15M and 8 months)
 - Inclusion of interim futility analyses in several studies

Acknowledgements



Nigel Dallow
Tim Montague
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Nicola Scott
Frank Fang
Younan Chen
Grace Zhang
Faiz Ahmad

Sara Hughes

All of GSK Clinical Statistics

Thank you for listening

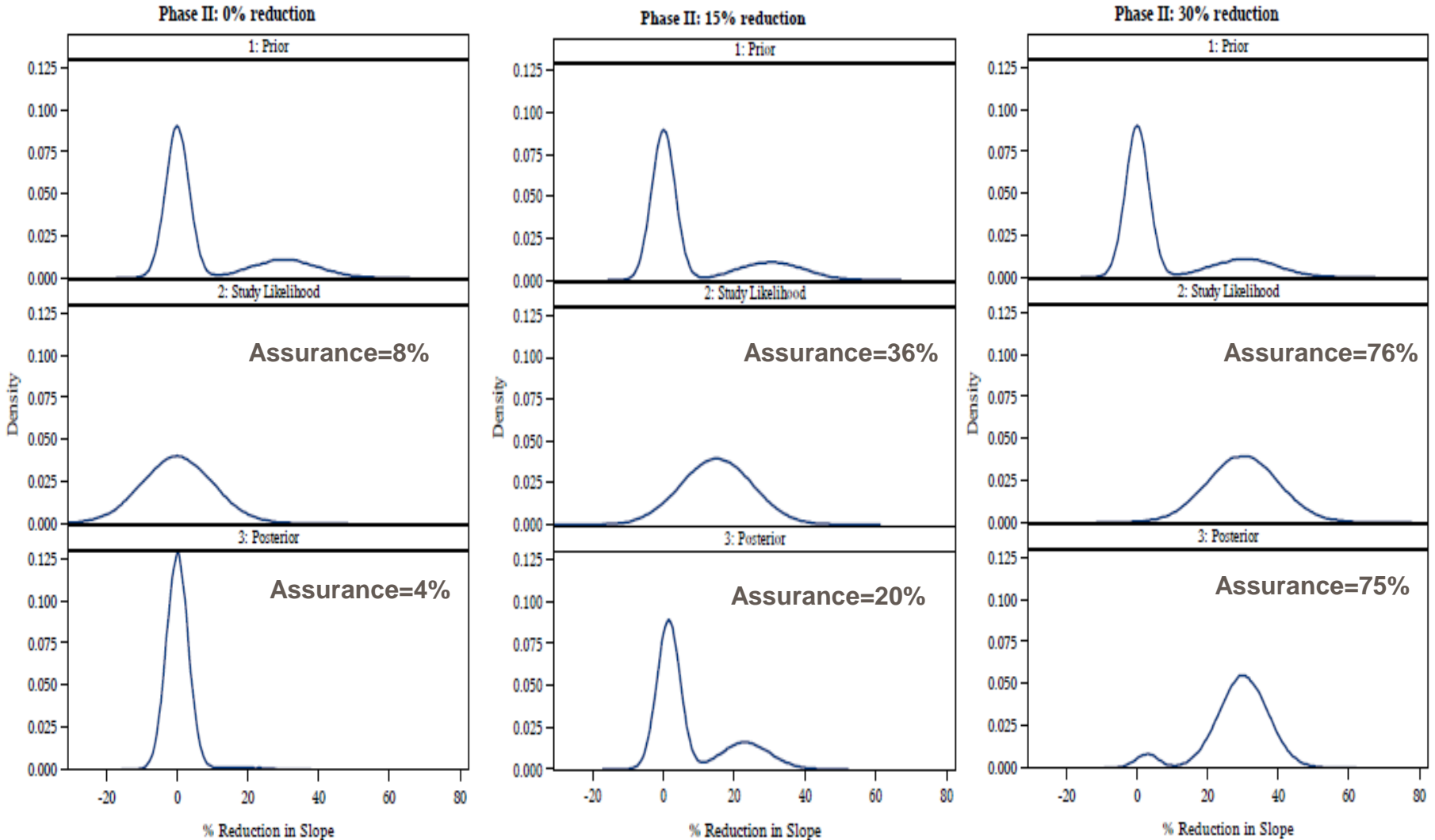
Any Questions?





Backups

Assurance for Phase 3 Design – Possible Scenarios



Assurance for Phase 3 Design

